Stakeholder analysis table – attributes and strategy

An abridged stakeholder analysis table (with example)

Name	Role	Why are they important	Rank (where in the matrix?)*	Current attitude	What would we like them to do?	Key messages	How (Tactics)	When	Who
Bob	Farmer	Influential at a political level. Farmer opinion leader.		Does not understand our project	Advocate for our project to other farmers	There are benefits to him in working with us	Invite to project field day	12th November	lan

^{*}This matrix is based on stakeholders' ability to influence and enable. See paper for a more detailed explanation.