

Stakeholder analysis workshop – group exercises

[Names of those involved]

[Date]

Current system

Key question: Who are the incumbent stakeholders (or actors) within the system of interest [name]?

Note: These categories were adapted from a list of system actors, and can be modified to fit the nature of a given project.

Value chain (producers, processors etc.)	Markets, consumers	Business and entrepreneurs
Government and regulation	Knowledge providers (includes advisors)	Interest groups, NGOs, environment groups

Layers in the system

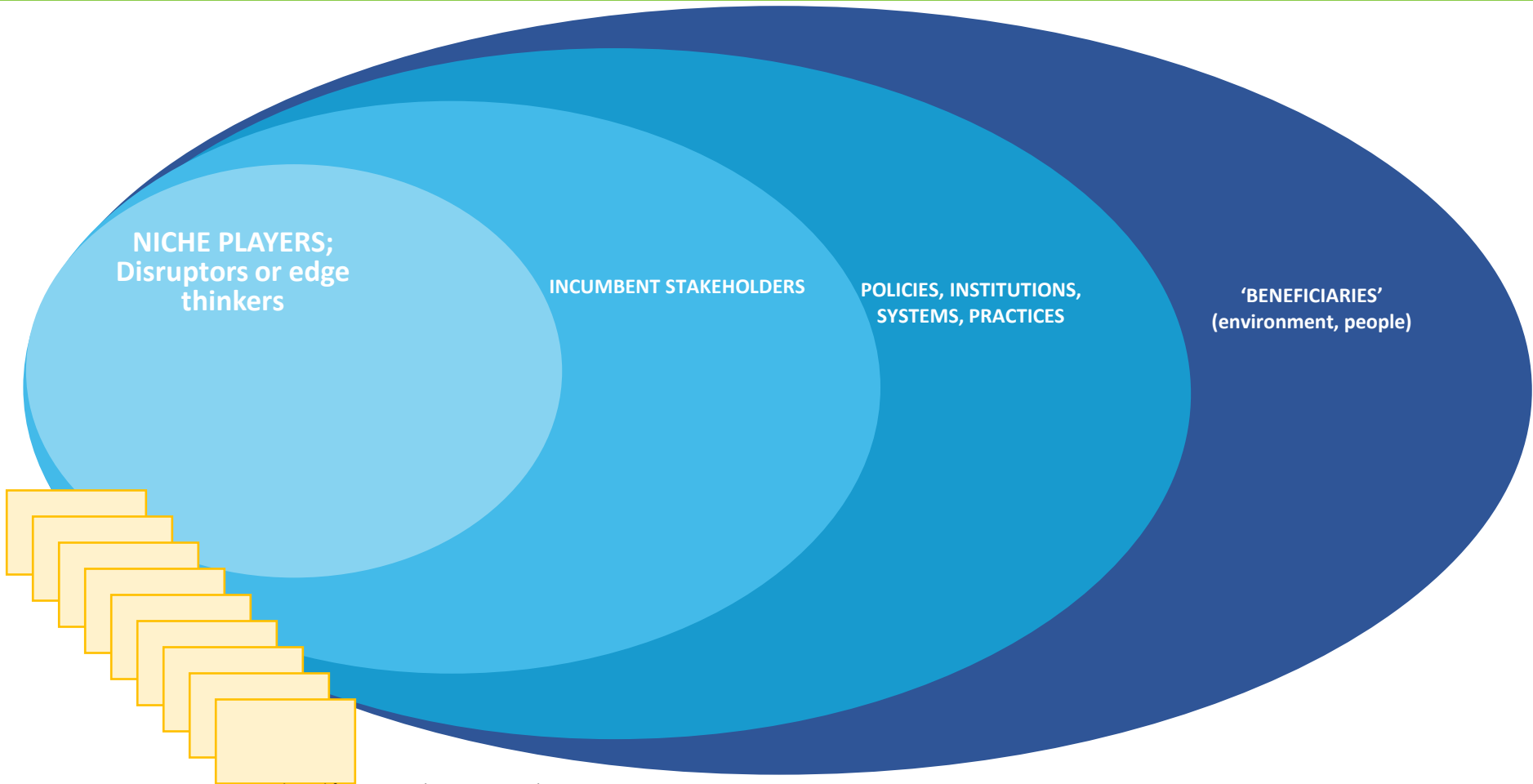
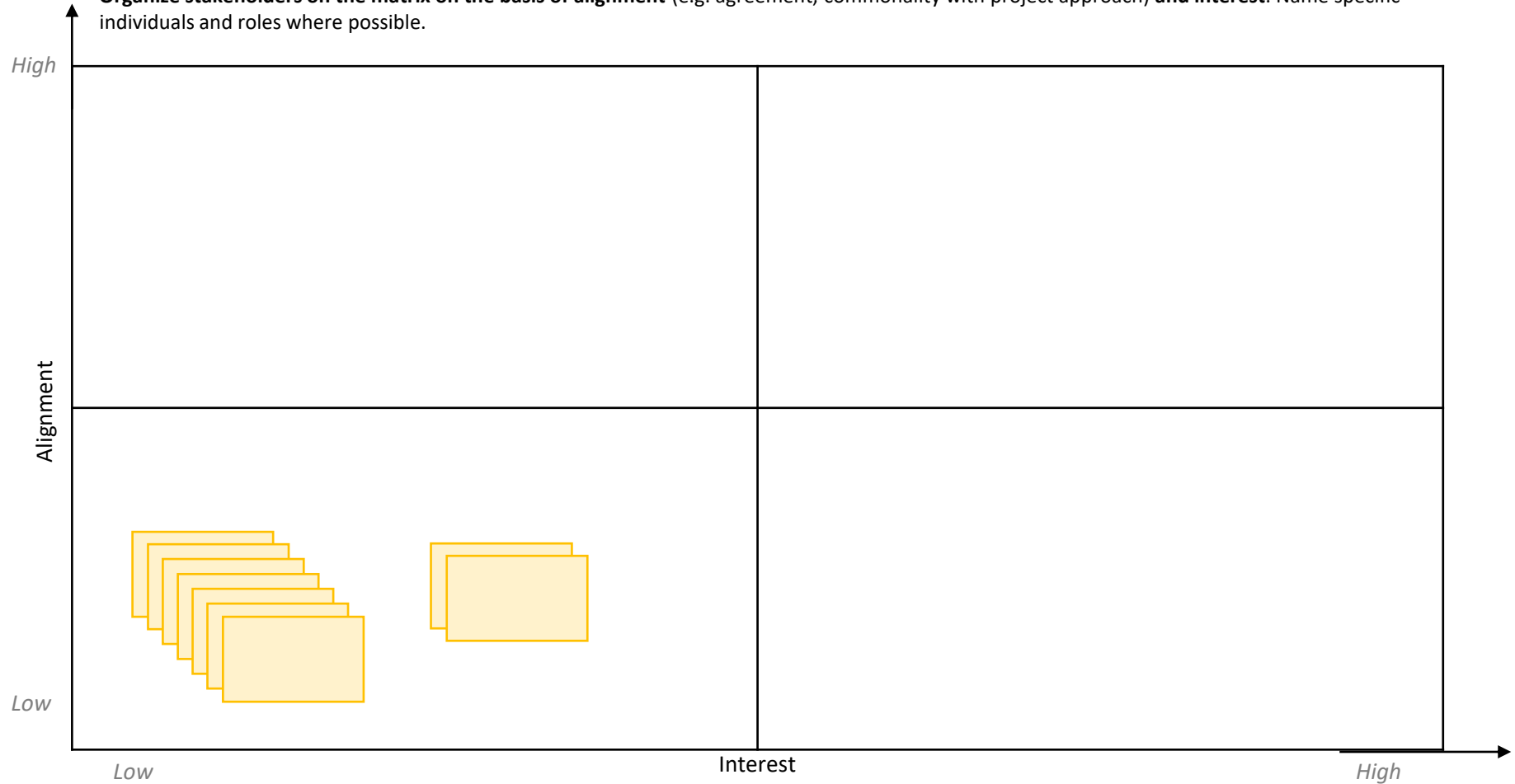


Diagram adapted from Samantha Stone-Jovicich; Adapted from van ES, Guijt, Vogel 2015. Theory of Change Thinking in Practice. Hivos, The Hague, The Netherlands

Alignment-interest matrix

Organize stakeholders on the matrix on the basis of alignment (e.g. agreement, commonality with project approach) **and interest**. Name specific individuals and roles where possible.



Reflection Questions

Has the workshop allowed you to think about different stakeholders and/or consider existing stakeholders in a different way?

Is there anything still missing from our analysis? Who might assist us to complete it?